PHEASANTS FOREVER and QUAIL FOREVER
The Habitat Organization

JOB VACANCY ANNOUNCEMENT
Director of Sustainability Partnerships

POSITION SUMMARY:
Pheasants Forever and Quail Forever are seeking a talented business development, fundraising, and relationship-based professional with expertise in sustainability and environmental impact to join the team as the organization’s Director of Sustainability Partnerships. This position will collaborate with external stakeholders to expand wildlife habitat focused conservation and sustainability outcomes, while integrating with team members, volunteers, and partners to develop new private, corporate, foundation, and public funding relationships and strategic partnerships with the goal of accelerating mission accomplishments through delivery of environmental sustainability programs and initiatives.

RESPONSIBILITIES and EXPECTATIONS:
- Focus on expanding partnerships and revenue streams with various stakeholders to provide sustainable solutions for wildlife habitat, climate resiliency, soil health, water quality, carbon sequestration, and rural economic development.
- Cultivate relationships with corporations, private donors, foundations, and other partners to fund wildlife habitat conservation and sustainability outcomes.
- Implement relationship building and stewardship initiatives to support Pheasants Forever and Quail Forever’s sustainable habitat solutions strategy with an entrepreneur’s mindset.
- Develop and cultivate relationships with corporate partners and other stakeholders to fund conservation practices that deliver corporate sustainability goals resulting in wildlife habitat outcomes.
- Identify, develop, and create ways to generate revenue for innovative programs that deliver conservation and sustainable practices.
- Leverage Pheasants Forever and Quail Forever’s team to attract partners that will implement conservation practices consistent with desired sustainability initiatives and ecosystem outcomes.
- Represent Pheasants Forever and Quail Forever in organizations and associations that will help build partnerships to deliver conservation as part of sustainable endeavors.
- Build and lead coalitions that support and fund conservation practices in geographies that support pheasants, quail, and other wildlife.
- Work collaboratively with Pheasants Forever and Quail Forever’s state, regional, and national team members to successfully execute and deliver the Call of the Uplands® comprehensive campaign.
- Identify and pursue donors, strategic partners, and funders to advance the organization’s priorities with respect to revenue growth, policy development, and mission delivery.
- Develop fundraising initiatives consistent with the organization’s strategies that secure new private, corporate, foundation, and government funding opportunities.
- Identify and pursue foundations and corporate entities whose funding priorities are consistent with our mission, while securing funding to achieve shared goals.
- Develop and maintain positive relationships with all team members, corporate partners, volunteers, and funders to ensure an open, collaborative, and inclusive approach to developing and maintaining programs and funding.
- Assume other duties and responsibilities as assigned. Significant travel involved.
**Minimum Qualifications:**

- A passion for Pheasants Forever and Quail Forever’s mission, as well as knowledge and appreciation for conservation, hunting, and the outdoors.
- B.A. or B.S. degree or higher with significant relevant business development, fundraising, conservation delivery, partnership development, or commensurate sales experience.
- Related work experience in environmental sustainability with a track record of effectively managing programs in an empowered and changing environment.
- Experience leading and facilitating group process and collaboration.
- Experience cultivating, developing, securing, and stewarding successful relationships with private, corporate, federal, state, foundation, and other funding partners.
- Strong quantitative and analytical skills required, with ability to track, measure and identify improvement solutions.
- An energetic, well organized, detailed, self-starter who has a strong record of leadership, teamwork, and success.
- Superior interpersonal and presentation skills and the ability to collaborate effectively with diverse constituencies, including principal partners, donors, board members, national team members, volunteers, and leadership in the field are a must.
- Excellent oral, public speaking, and written communication.
- Demonstrated ability to lead and coach effectively.
- Working knowledge of agricultural practices, real estate transactions, conservation easements, and land use trends is preferred.

**Compensation and Location:** Starting salary and benefits commensurate with experience and qualifications. Location negotiable.

**Application Closing Date:** May 7, 2021

**Anticipated Start Date:** June 1, 2021

**To Apply:** Visit our Recruitment website at: [www.pheasantsforever.org/jobs](http://www.pheasantsforever.org/jobs). Please combine your cover letter, resume and three references in a Word document or PDF file before uploading to the Recruitment website.

**For more information:** Contact Chief Development Officer David R. Bue at dbue@pheasantsforever.org.

*Pheasants Forever and Quail Forever are an EEO Employer/Vet/Disabled.*